

## Associate Recruiter Opportunity

### OVERVIEW

Are you searching for a career in one of the fastest growing industries in the US? Do you want to be surrounded by sharp, passionate, and vibrant people who push you to be better and help you succeed? Are you looking to join a sales team that grows organically by hiring, training and transitioning talented entry-level professionals into successful management roles? If so, Barton Associates may have the perfect opportunity for you!

The Associate Recruiter will be responsible for taking part in Barton Associates' industry-leading training program and supporting the organization's business objectives by sourcing, interviewing, evaluating, and placing medical professionals to work at client sites across the US. The Associate Recruiter will become the internal staffing expert by effectively building relationships and production to grow a strong base of providers.

### RESPONSIBILITIES

- Attend daily training meetings to become a subject matter expert in the healthcare staffing industry
- Call into the marketplace to identify medical professionals who are interested in working temporary healthcare assignments. This includes cold-calling, following up on leads, networking and other techniques
- Develop a professional relationship with the recruited providers
- Track availability and submit providers to appropriate assignments
- Ensure quality customer service for providers on assignment

### REQUIRED SKILLS/EXPERIENCE

- Excellent work ethic
- Strong communication skills
- Bachelor's degree (preferred)
- Strategic thinking & ability to execute results
- Determination to achieve objectives
- Ability to overcome objections
- Adaptability and flexibility to support the organization's growth

### COMPANY OVERVIEW

Barton Associates is a leading national recruiting and staffing firm that specializes in placing healthcare providers on temporary assignments across the United States. Since the company was founded in 2001, Barton Associates has been capitalizing on this growing market with consistent growth and expansion in our operations. Headquartered in Peabody, MA, Barton Associates has additional offices in central Massachusetts, Florida, Connecticut, Texas and New Hampshire, with plans to continue expanding to the west coast in the near future.

Temporary healthcare staffing, which is already a 2.7 billion dollar industry, is predicted to grow even further over the next decade as demand for healthcare services is at an all-time high. More than 10,000 Americans turn 65 each day and millions of Americans became newly insured via the Affordable Care Act. This dramatic increase in the patient population means healthcare organizations will count on Barton Associates to provide them with staffing solutions for many years to come.

### SOUND LIKE A POSITION FOR YOU?

This is an opportunity to join a great team and a growing organization. If you think you'd be a good fit, please apply online by visiting [www.bartoncareers.com](http://www.bartoncareers.com).